

Uelzena receives more than 500m kg of milk for processing Milk price payments on national average for the fourth consecutive year

- Positive development in sales and turnover in the strategic business divisions of ingredients, instant beverages and health products
- 655 employees in six production and distribution sites with a processing quantity of 506m kg of milk raw materials
- Main business in B2B: Premium supplier to large branded companies
- Leading supplier of concentrated butter for German retailers and butter and butter fats for the bakery trade

Uelzen, 26.06.2015 - At the general meeting of Uelzena eG in Uelzen, Germany, Claus-Peter Witt, Chairman of the Management Board presented encouraging positive results for the business year 2014. Despite a difficult market situation, the Uelzena Group was able to increase its sales by 8 percent to a new record high of €557m. The sales volume for the main product groups even rose by more than 16 percent to above 174m kg. Sales and turnover in the strategic business fields of ingredients, instant beverages and health products experienced an extraordinary positive development. With a targeted expansion in these main areas, the Uelzena Group will continue to assume a leading role in specific market segments.

The delivery of milk raw materials rose in 2014 by almost 9 percent to a new record high of approximately 506m kg. With sales of 25 percent, butter and butterfat was the largest product segment followed by non-dairy specialty products and custom drying with a total of 24 percent. Cheese production at the Altmark-Käserei Uelzena GmbH increased again compared to the previous year. The cheese production in Bismark contributes to the total turnover of the Uelzena Group with 19 percent.

The number of employees rose to 665 (+15). In order to secure the future demand for specialized staff, the number of apprenticeships and internships was increased to 46 (+2).

The Chairman of the management board, Claus-Peter Witt, reported that due to this positive development the milk price payments in 2014 could again be slightly raised by 0.26 ct/kg to 37.56 ct/kg. This would ensure that the price was again on national average for the fourth consecutive year.

For the first time, the Uelzena Group presented a sustainability report for the business year 2014. The first successes included a 24% reduction in CO₂ emissions compared to 2012 and this policy is to be further developed into a successful corporate and sustainability strategy in order to maintain social acceptance and the principles of ecological milk production in the future.

Uelzena Group 2014

Total turnover:	557m Euro	(+ 8 %)
Main sales groups	175m kg	(+ 16 %)
Milk volume:	506m kg	(+ 9 %)
Operating companies:	6	
Employees:	655	(+ 2 %)

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