



COMPANY

DISCLOSURE	OVERVIEW OF KEY INDICATORS OF THE GROUP		2018	2019	2020
	RECEIPT OF MILK	MKG	629	733	773
	MILK PRICE PAYMENTS	CENT/KG	33.68	33.79	31.57
102-7	TURNOVER	MEUR	647	705	670
	ANNUAL NET PROFIT	MEUR	8.92	9.36	7.86
102-7	EMPLOYEES (UNTIL DEC 31)	TOTAL	745	777	781
102-7	LIABILITIES	MEUR	113	118	130
UG-EK	EQUITY RATIO	PERCENT (%)	36.9	38.5	38.5
102-7	BALANCE SHEET TOTAL	MEUR	210	224	246
201-1	DIRECT ECONOMIC VALUE GENERATED	MEUR	651	709	677
	DISTRIBUTED ECONOMIC VALUE	MEUR	644	693	661
	RETAINED ECONOMIC VALUE	MEUR	7	16	16



PRODUCTS

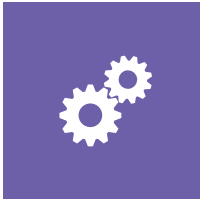
DISCLOSURE	RAW MATERIAL AND MATERIAL INPUT (IN TONNES)		2018	2019	2020
301-1	AGRICULTURAL AND PRODUCT RELATED MATERIALS¹				
	DAIRY RAW MATERIALS AND SEMI-FINISHED GOODS ²		640,934	741,726	772,543
	OF WHICH RAW MILK		526,031	635,813	686,584
	OF WHICH CREAM		83,439	80,953	66,960
	OF WHICH SKIMMED MILK AND BUTTERMILK CONCENTRAT		19,981	13,487	18,084
	OF WHICH SKIMMED MILK/BUTTERMILK/MILK PERMEATES		0	0	915
	NON-DAIRY RAW MATERIALS AND SEMI-FINISHED GOODS ²		31,886	32,998	26,584
	PACKAGING MATERIAL (TOTAL)		5,007	5,068	4,593
301-2	PACKAGING MATERIAL FROM RECYCLED MATERIALS		41.0%	41.7%	37.9%

¹ 100 % of the quantities of the product-related procurement material groups have been considered as long as they were recorded in kg. No information is provided for adjuvant and process materials because the amount sourced have been considered to be negligible.

² New allocation of semi-finished goods from 2016

DISCLOSURE	PRODUCT SALES (IN TONNES)		2018	2019	2020
	BUTTER, BUTTERFAT, PREMIX (IN TONNES EACH)		51,406	54,278	48,597
	CHEESE		32,012	32,554	31,697
	MILK POWDER		78,017	84,231	85,926
	DELICATESSEN, SWEETENED CONDENSED MILK		24,074	25,111	24,387
	SPECIALTY PRODUCTS ¹		45,599	47,713	36,288
102-7	TOTAL SALES OF MAIN PRODUCT GROUPS		231,107	243,887	226,895

¹ Summary of instant beverages, health products, specialty dry products and contract drying.



PRODUCTION

DISCLOSURE	ENVIRONMENT & PRODUCTION ENERGY		2018	2019	2020
302-1	ENERGY CONSUMPTION WITHIN THE ORGANISATION				
	GAS PURCHASED	KWH	245,390,103	259,732,397	254,696,040
	ELECTRICITY PURCHASED	KWH	8,980,071	8,969,340	8,990,123
	ELECTRICITY SOLD	KWH	2,468,612	2,327,050	2,501,371
	ENERGY INPUT ¹	KWH	251,901,562	266,373,687	261,184,792
302-3	ENERGY INTENSITY BASED ON ENERGY INPUT	KWH/KG	1.202	1.219	1.356
	OF THIS GAS	KWH/KG	1.171	1.189	1.323
	OF THIS ELECTRICITY	KWH/KG	0.031	0.030	0.034
	PRODUCTION QUANTITIES FOR ALL UELZENA SITES ²	TONNES	209,574	218,511	192,554
305-1, 305-2	TOTAL DIRECT AND INDIRECT GREENHOUSE EMISSIONS				
	CARBON DIOXIDE EMISSIONS	TONNES	29,909	30,894	29,526
305-4	INTENSITY OF GREENHOUSE GAS EMISSIONS³	KG/KG	0.143	0.141	0.153
305-5	REDUCTION OF GREENHOUSE GAS EMISSIONS				
	REFERRED TO BASE YEAR 2012	TONNES	-21,332	-20,347	-21,715
		RELATIVE	-41.6%	-39.7%	-42.4%
	REFERRED TO THE PRODUCTION QUANTITY IN KG (INTENSITY)	KG/KG	-0.151	-0.152	-0.140
		RELATIVE	-51.4%	-51.8%	-47.7%

¹ Purchased energy minus sold energy; energy use without marginal consumption of heating oil

² Production quantities not consolidated but stated additively. The energy intensity based on energy input is higher than the energy intensity calculated based on consumption (energy input incl. own electricity x efficiency = energy consumption).

³ CO₂ emission referred to the production quantity in kg

DISCLOSURE	ENVIRONMENT & PRODUCTION WATER		2018	2019	2020
303-3	TOTAL WATER REMOVAL BY SOURCE				
	WATER CONSUMPTION, TOTAL	M ³	1,067,344	1,184,713	1,196,875
	OF THIS WELLS	M ³	887,249	970,597	994,225
	OF THIS MUNICIPAL	M ³	180,095	214,116	202,650
	WATER CONSUMPTION PER TONNE OF PRODUCT PRODUCED	M ³ /TONNE	5.09	5.42	6.22
303-4	WASTE WATER VOLUME¹	M ³	737,109	877,430	916,462
	WASTE WATER VOLUME PER TONNE OF PRODUCT PRODUCED	M ³ /TONNE	3.52	4.02	4.76
	WASTE WATER LOAD IN KG COD PER TONNE OF PRODUCT PRODUCED	KG/TONNE	7.69	9.11	8.65
303-5	TOTAL WATER CONSUMPTION	M ³	330,235	307,283	280,413
	TOTAL WATER CONSUMPTION PER TONNE OF PRODUCT PRODUCED	M ³ /TONNE	1.58	1.41	1.46

¹ Waste water only for the Uelzen and Bismark sites; waste water quantities for the Ratzeburg site are negligibly small; Warmsen site has its own sewage treatment plant,

DISCLOSURE	ENVIRONMENT & PRODUCTION WASTE		2018	2019	2020
306-2	TOTAL WEIGHT OF WASTE BY TYPE AND METHOD OF DISPOSAL				
	TOTAL WEIGHT OF WASTE	TONNES	1,272.42	1,391.88	1,379.11
	OF THAT WASTE THAT IS INDEPENDENT FROM THE PRODUCTION QUANTITY ¹	TONNES	54.31	61.83	57.51
	OF THAT WASTE THAT IS DEPENDENT ON THE PRODUCTION QUANTITY	TONNES	1,218.37	1,330.05	1,321.60
	OF THIS RECYCLABLE	TONNES	955.71	1,092.01	1,120.52
	OF THIS NOT RECYCLABLE	TONNES	262.66	238.04	201.08
	PERCENTAGE OF RECYCLABLE WASTE	RELATIVE	78.4%	82.1%	84.8%
	TOTAL WASTE THAT IS DEPENDENT ON THE PRODUCTION QUANTITY PER PRODUCT PRODUCED	KG/TONNE	5.81	6.09	6.86

¹ Waste which is independent from the production quantity includes construction waste, garden waste and outdated files.



EMPLOYEES

DISCLOSURE		2018	2019	2020
102-7	TOTAL	745	777	781
	FEMALE	233	234	239
	MALE	512	543	542
102-8 A	PERMANENT EMPLOYMENT	664	676	700
	FEMALE	212	206	208
	MALE	452	470	492
	TEMPORARY EMPLOYMENT	29	47	28
	FEMALE	10	14	15
	MALE	19	33	13
	APPRENTICESHIP/INTERNSHIP	52	54	53
	FEMALE	11	14	37
	MALE	41	40	16
102-8 C	FULL TIME	694	724	726
	FEMALE	190	187	188
	MALE	504	537	538
	PART TIME	51	53	55
	FEMALE	43	46	50
	MALE	8	7	5
401-1 A	NEWLY HIRED EMPLOYEES ^{1 2 3}	76	84	66
	FEMALE	29	54	24
	MALE	47	30	42
	OF THEM AGED LESS THAN 30	35	37	26
	OF THEM AGED BETWEEN 30 AND 50	33	38	32
	OF THEM AGED OVER 50	8	9	8
401-1 B	TURNOVER ^{1 2 3}	54	62	59
	FEMALE	13	26	22
	MALE	41	36	37
	OF THEM AGED LESS THAN 30	13	17	20
	OF THEM AGED BETWEEN 30 AND 50	25	16	21
	OF THEM AGED OVER 50	16	29	18
403-9	NUMBER OF FATALITIES AS A RESULT OF WORK-RELATED INJURY	0	0	0
	RATE OF HIGH-CONSEQUENCE WORK-RELATED INJURIES (EXCLUDING FATALITIES) ¹	10.2%	12.2%	11.6%
	RATE OF RECORDABLE WORK-RELATED INJURIES	5.1%	3.6%	26.7%
403-10	LOST DAYS PER EMPLOYEE DUE TO ACCIDENTS OR OCCUPATIONAL DISEASES	0.42	0.65	0.56
404-1	AVERAGE HOURS PER YEAR PER EMPLOYEE FOR TRAINING AND FURTHER EDUCATION	6	7	3
UG-DA	AVERAGE AGE OF THE STAFF IN YEARS	42.1	40.9	41.1
UG-BZ	AVERAGE PERIOD OF EMPLOYMENT IN YEARS	12.2	11.5	11.1

¹ Employee-related performance indicators refer to all employees and sites of the Uelzena Group. Headcount is known.

² Sites are located within Germany, therefore no breakdown by region.

³ Apprentices and interns not included.



REGIONAL RESPONSIBILITY

DISCLOSURE		2018	2019	2020
204-1	PROPORTION OF REGIONAL SUPPLIERS IN TOTAL MATERIAL EXPENSES			
	PACKAGING MATERIAL ¹	83%	82%	81%
	NON-DAIRY RAW MATERIALS ² INCL. SEMI-FINISHED GOODS	51%	57%	65%
	DAIRY RAW MATERIALS ³ INCL. SEMI-FINISHED GOODS	84%	89%	81%
	TOTAL MATERIAL EXPENSES OF THE UELZENA GROUP	82%	86%	79%
	PROPORTION OF REGIONAL SERVICES IN TOTAL SERVICE EXPENSES	17%	17%	20%
UG-RBM	PROPORTION OF REGIONALLY PROCURED MILK RAW MATERIALS	94%	96%	94%

¹ Regional supplier for packaging materials: Germany: headquarters of the supplier is decisive

² Regional supplier for non-dairy raw materials: Raw materials and semi-finished goods of suppliers headquartered in Germany

³ Regional supplier for dairy raw materials: 150 km radius around production sites of the Uelzena Group